

our partner



Press release 04 October 2022

# UTA Edenred partners with Rompetrol Downstream to extend the acceptance network in Romania

- Effective immediately, UTA customers can access Rompetrol's own fuel stations network in Romania
- By presenting their UTA card, customers can obtain a wide range of fuels for their mobility, produced by the largest refinery in Romania and one of the most modern and complex in the Black Sea region
- Partnership adds comfort and convenience to journeys throughout Romania

**Kleinostheim, Germany –** <u>UTA Edenred</u>, a leading mobility service provider in Europe and an Edenred company, today announced that it has expanded its acceptance network in Romania through a partnership with Rompetrol Downstream, a leading Romanian oil producer and fuel station operator owned by KMG International.

UTA customers can now access Rompetrol's network of own stations at key locations throughout Romania, from city centres to motorways and major roads. Using their UTA card, they can obtain petrol, diesel and LPG fuel.

"We're pleased to provide customers travelling through Romania with more fuel options to make their journeys more efficient, comfortable and convenient," **says Lukas Schneider, Chief Strategic Partnerships Officer at UTA Edenred**. "Rompetrol is an established brand that enjoys a premium reputation in Romania and the surrounding region. As such, it's well matched to our European acceptance network. We're delighted to welcome the company aboard."

In addition to its footprint in Romania, the Rompetrol brand operates several stations and operations in Bulgaria, Moldova and Georgia. All locations are served by the company's flagship Petromidia oil refinery in the Black Sea, which boasts an annual processing capacity of over 5 million tonnes. With more than four decades of oil industry experience, Rompetrol Downstream is renown for its high levels of service, product quality and cutting-edge technology, including its unique pay-at-the-pump system.



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Photo (© Rompetrol): UTA Edenred customers can now access Rompetrol stations in Romania

**UNION TANK Eckstein GmbH & Co. KG (UTA Edenred)** is a leading European mobility service provider. With UTA Edenred acceptance media, commercial fleet operators of all sizes can access more than 70,000 acceptance points in 40 countries. They can enjoy benefits such as cash-free access to conventional and alternative fuels independent of brand; a rapidly growing charging network for electric and hybrid vehicles; electronic toll settlement in 26 European countries; vehicle services such as breakdown, towing, repair and cleaning; and VAT and fuel tax refunds through UTA Edenred's service provider partner. In addition, through UTA Edenred's digital platform, customers can access state-of-the-art software for fuel planning, fleet management and telematics as well as a digital fuel card for fast, convenient handling of refuelling via smartphone.

UTA Edenred was rated "Best fuel card service provider for SMEs 2022" in a survey by Wirtschaftswoche magazine and the market research institute ServiceValue. Founded in 1963 by Heinrich Eckstein, UTA Edenred is today part of Edenred SE.

#### For more information: <u>www.uta.com</u>

**Edenred** is a leading digital platform for services and payments and the everyday companion for people at work, connecting over 50 million users and 2 million partner merchants in 45 countries via roughly 900,000 corporate clients. Edenred offers specific-purpose payment solutions for food (such as meal benefits), incentives (such as gift cards, employee engagement platforms), mobility (such as multi-energy, maintenance, toll, parking and commuter solutions) and corporate payments (such as virtual cards).

True to the Group's purpose, "Enrich connections. For good.", these solutions enhance users' well-being and purchasing power. They improve companies' attractiveness and efficiency and vitalize the employment market and the local economy. They also foster access to healthier food, more environmentally friendly products and softer mobility.

Edenred's 10,000 employees are committed to making the world of work a connected ecosystem that is safer, more efficient and more responsible every day.

In 2021, thanks to its global technology assets, the Group managed close to €30 billion in business volume, primarily carried out via mobile applications, online platforms and cards.

Edenred is listed on the Euronext Paris stock exchange and included in the following indices: CAC Next 20, CAC Large 60, Euronext 100, FTSE4Good, CAC 40 ESG and MSCI Europe.

For more information: <u>www.edenred.com</u>





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**KMG INTERNATIONAL – Rompetrol Downstream** is the retail division of the KMG International Group in Romania. At the end of June 2022, Rompetrol Downstream's distribution segment comprised 1,222 sales points, including the network of own stations, partner stations and mobile stations (express, internal bases of 9 and 20 cubic meters), up by 154 units compared to the number recorded at the end of June 2021. In addition, the company also operates 6 fuel depots in Romania, about 200 car charging points with liquefied petroleum gas - LPG and over 7,000 distribution points for domestic LPG / Rompetrol cylinders. By means of expansion, diversified products and service range, including the possibility of charging electric cars or mobile applications, Rompetrol stations evolved to service centres and energy suppliers for customers.

Rompetrol Downstream developed specific products and services able to meet the proximity-related needs, introducing for the first time on the local market the cash withdrawal service. A unique concept "Zero Contact" was launched in 2020 through which customers, with Fill & Go fuel supply card, can refuel directly at the pump using online method for current bills payment. The retail division of the KMG International Group completed in 2018 the fitting of the first Rompetrol gas station with high-capacity solar panels, a premiere for Romania and the Black Sea region.

#### For more information: www.rompetrol.ro

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